

Belgian Pharmacists: Towards a “Cappuccino Model”-Based Remuneration



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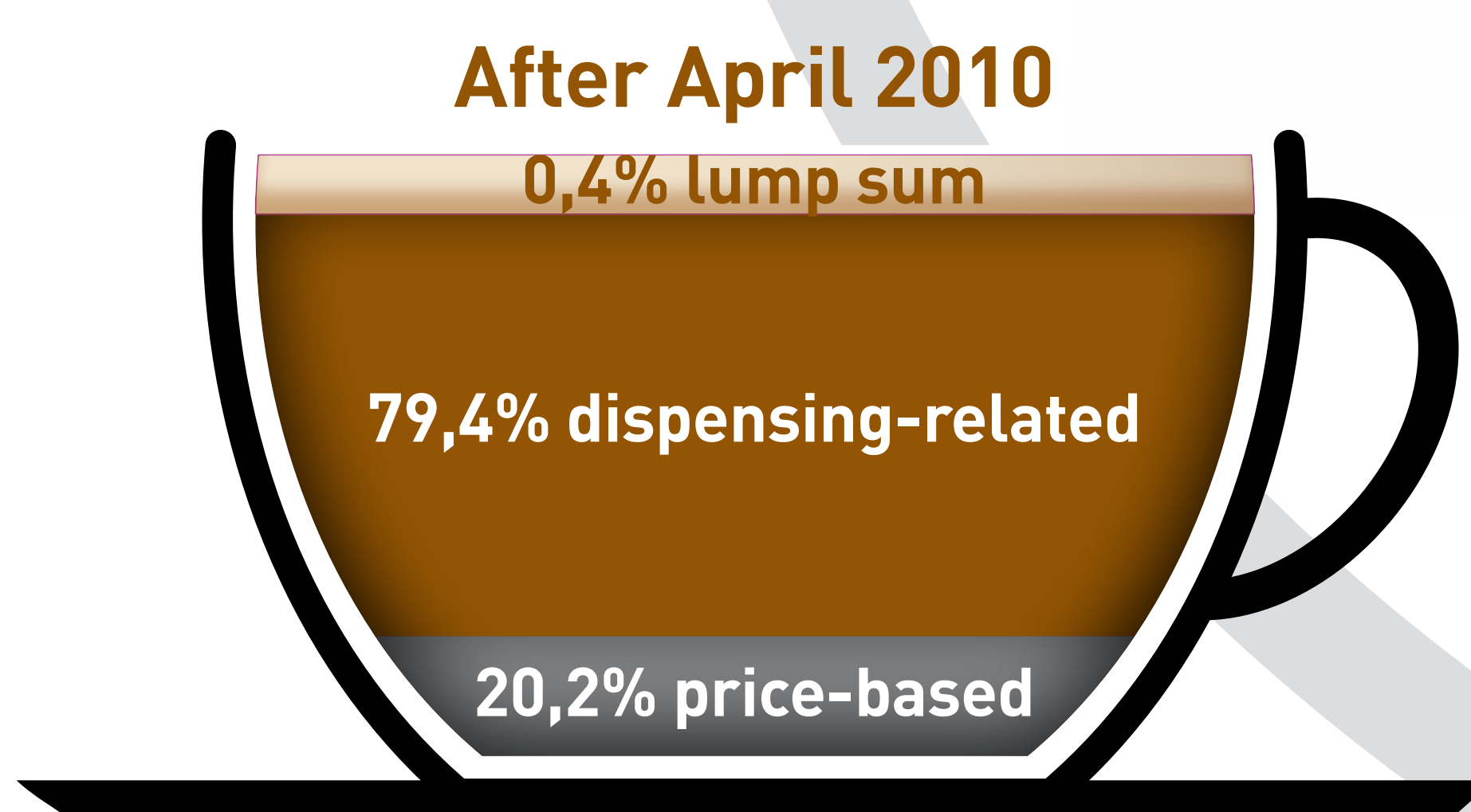
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Conclusions

- We have seen in recent years the emergence of remuneration decoupled from medication dispensing in Belgian community pharmacies.
- It is expected that in the future the remuneration from dispensing reimbursed drugs will further be decoupled from volume.
- Subscription-style remunerations are emerging and expected to double in 2019.
- A further evolution towards the “cappuccino model” is asked for by the community pharmacy in Belgium.
- Although the financial impact of recent reforms is still limited, they have introduced important principles such as the pharmacist as a care provider instead of as a shopkeeper.

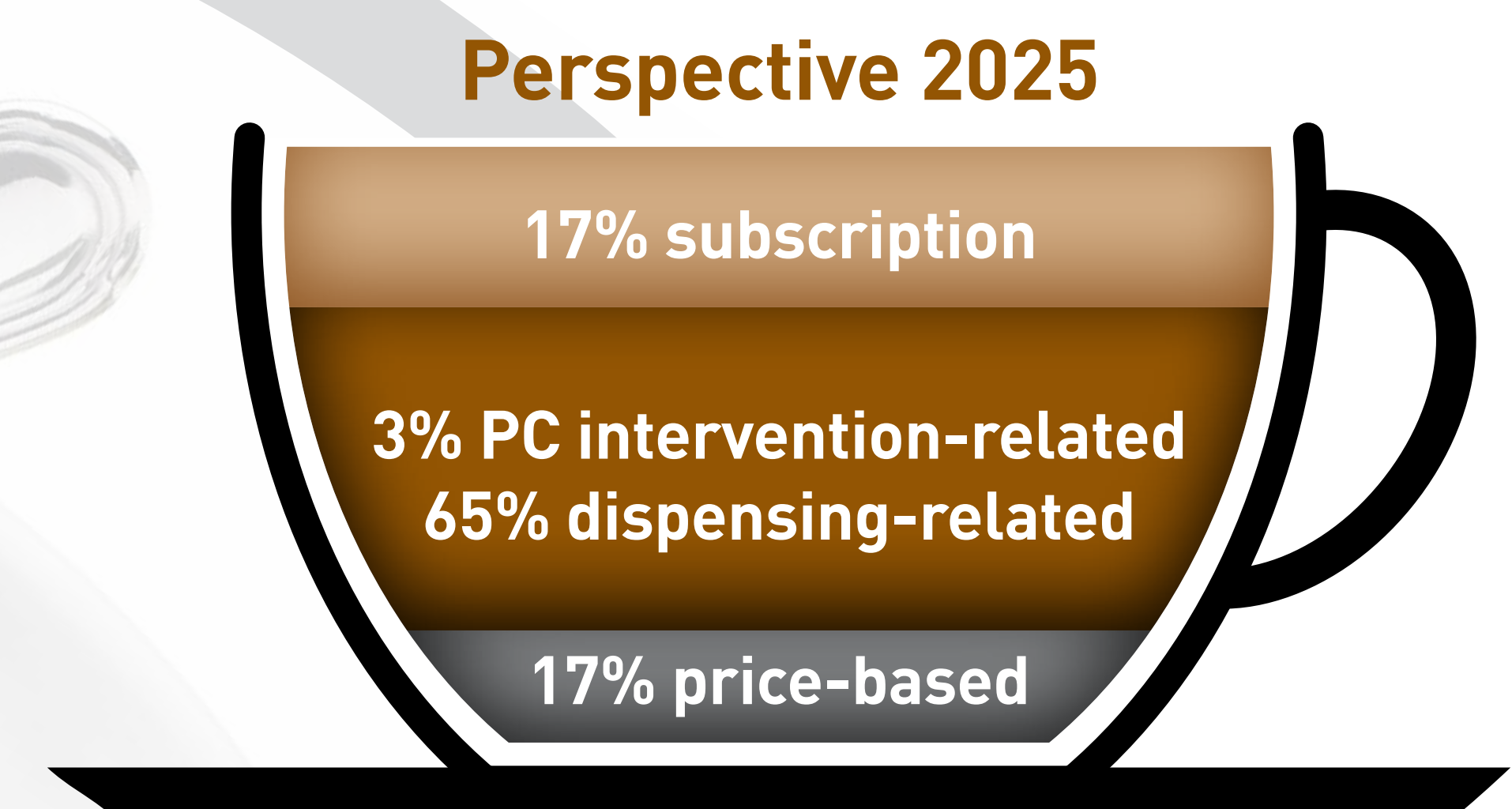
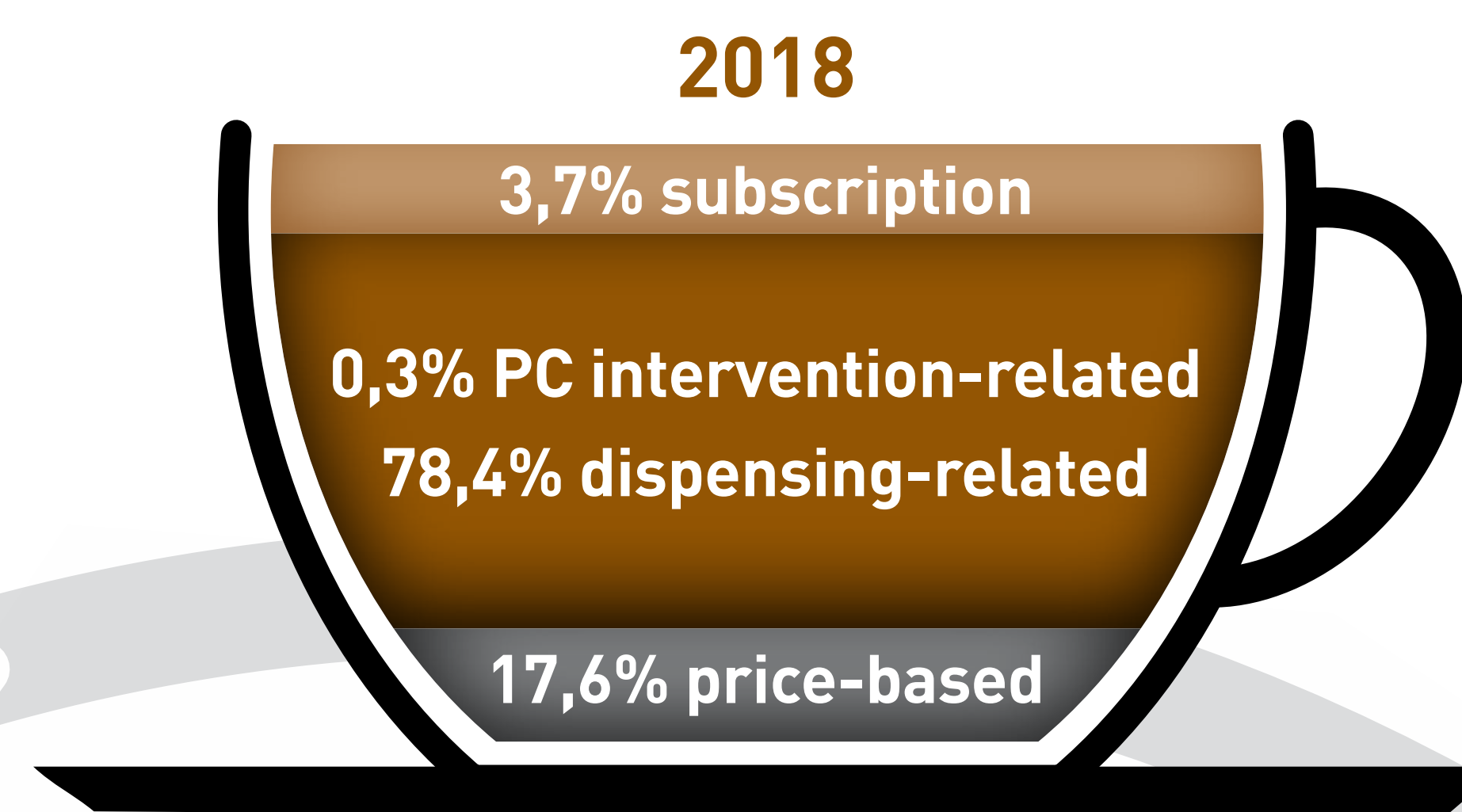
New developments 2012-2018

- 2017 - Family Pharmacist service: follow-up of chronic patients (with a medication plan)
- 2015 - unit-based billing in care and rest homes: from a delivery-oriented to a patient-focused model
- 2013 - “Good Use of Medication” (GUM) consultation: a new Pharmaceutical Care (PC) intervention decoupled from drug dispensing

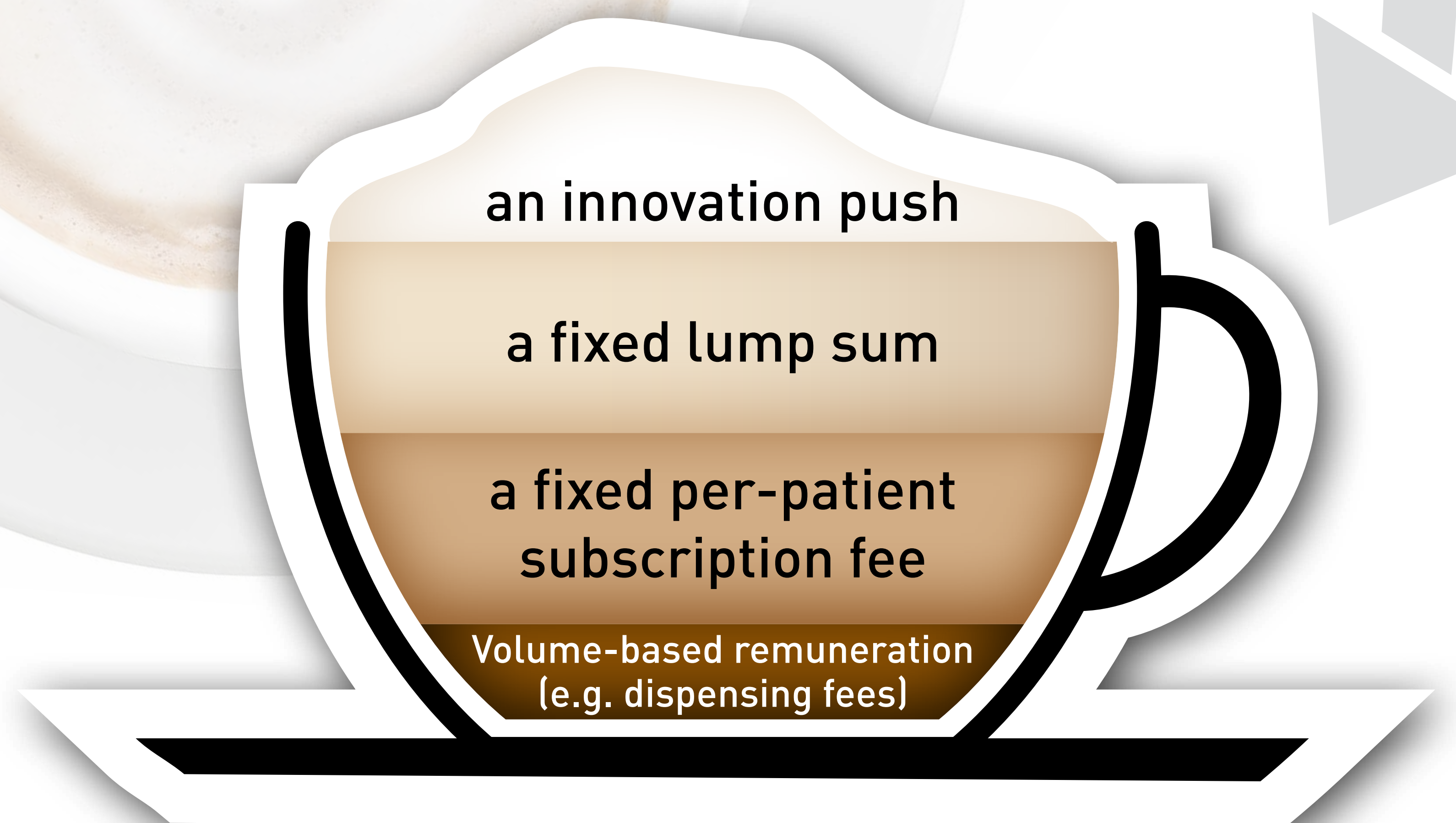


New developments April 2010

- Fixed dispensing fee
- Fixed INN dispensing-related fee
- Fixed administrative fee
- Lump sum for advice at first dispensing



Did you say cappuccino?
According to the cappuccino model^[1] the remuneration of care providers should consist of



Methodology

Our analysis is based on the IFSTAT database^[2]. This database contains 93% of all reimbursed medications and pharmaceutical services in Belgian community pharmacies. It is maintained by the Belgian Institute for Pharmaco-economics (IPhEB).

References
[1] Zorginnovatie volgens het Cappuccinomodell, Guus Schrijvers, Thooris, 2014
[2] IFSTAT Methodological Note, <http://www.ipheb.be>

Future evolutions

- A further extension of the family pharmacist service is expected.
- While the GUM service is currently restricted to asthma patients, there are plans for larger target populations including MURs for polymedicated patients, Medication Adherence Consultations, Diabetes-related GUM service, Seamless Care...
- The economic margin has been stabilised and indexation has happened since 2019, creating a macro-economic lump sum.